



Factor Funding Co.

Funding America's Growing Businesses

Retail Installments/Contracts Funding Prospect Worksheet

Contact Name: _____

Company: _____

Doing Business As (DBA /Trade Name): _____

Number of Locations: _____

Main Address: _____

Phone: _____ Fax: _____

Email: _____ Length of time in business: _____

Description of product or service purchased by customers: _____

Length of time before product/service is fully delivered (include any promised support and/or guarantees): _____

How is your product/service sold to consumers (circle all that applies): Direct Sales, Internet, Phone, Catalog, TV, Other, specify: _____

What is the profile of your customer? _____

Do you currently offer a finance program? Yes No In-house other. How much? _____

Do you check credit prior to extending financing? Yes No Credit agency used? _____

Do you currently sell these receivables? Yes No. Would you like to Yes No

Our program will: _____ replace _____ be an addition to/or in conjunction with.

Size of contract: Average \$ _____ Down payment \$ _____

Average term: _____ Interest rate % _____

Dollar amount of receivables now open: _____ Estimated 6 month's business: _____

What do you do with delinquent accounts or write-offs? Nothing Send to an agency

Collect In-House Other, explain: _____

How much bad debt do you have in-house? _____ Or with other agencies: _____

Will you need retail installment contracts supplied? Yes No.

Are company financial statements prepared? _____ Yes No. How often? _____

Have you or your company ever filed for bankruptcy? _____ Yes No.

If yes, please provide details: _____

Has there been a recent (within last 5 years) change in the majority shareholders or officers? _____

Have you had any complaints filed against you with the Better Business Bureau or the Attorney General? _____ Yes No. If yes, please explain: _____

How is your personal credit? _____ Please explain any problem areas. _____

Will your principals be willing to personally guarantee purchased receivables? Yes No

Are you aware of any liens, UCC filings, or judgments affecting your company or contracts? _____

If yes, please list: _____

Have you applied for financing with us in the past? _____ Yes No

Broker: _____ Phone: _____