



FACTOR FUNDING CO.

Phone: 713-660-8300 Toll free: 866-717-2274 Fax: 713-660-8311

ASSET BASED LOAN CLIENT FOCUSED QUESTION

Your response to the following questions will help us to appropriately assess your needs and provide customize solutions.

1. What is your industry? _____ SIC Code: _____
2. Amount requested \$ _____
3. What is the intended use of fund? _____

4. Are you willing to sign a personal guarantee or an oath against committing fraud? _____
5. Value, description, & location of Assets (*attach photographs, brochure, specifications & appraisals if applicable*):
 - i. Machinery & Equipment \$ _____ Located in City: _____ State: _____
 - ii. Accounts Receivables \$ _____ Located in City: _____ State: _____
 - iii. Real Estate \$ _____ Located in City: _____ State: _____
 - iv. Other, please specify \$ _____ Located in City: _____ State: _____
(Attach additional list if necessary)
6. Outstanding debts (*please specify amount, to whom owed, and the collateral*):
 - i. Amount \$ _____ Lender: _____ Collateral: _____
 - ii. Amount \$ _____ Lender: _____ Collateral: _____
 - iii. Amount \$ _____ Lender: _____ Collateral: _____
7. Is any of above debt #6 in default? If yes, please explain: _____

8. Are you in bankruptcy or litigation? _____
9. Are there any specific creditor's lien(s) and/or encumbrance issues? _____

10. How is the owner's personal credit? Excellent Fair Poor. Please explain any problem areas: _____

11. Has there been a change of owner(s), majority shareholders, or officers within the last 5 years? Yes No.
12. What specific or general product(s) or service(s) do you sell? _____
13. What was your total sale last year \$ _____ Year to date \$ _____
14. What is your average monthly sale \$ _____ Terms of payment? _____
15. What is your average profit margin per sale \$ _____

Signed: _____ Date: _____ Print Name: _____ Phone: _____

Your response will be held in strict confidence. If you have any questions, please call:

713-660-8300 or Toll Free 1-866-717-2274.

2800 Post Oak Blvd., Suite 4100A, Houston TX 77056 ♦ P.O. Box 35481, Houston, TX 77235

Phone: 713-660-8300 ♦ Fax: 713-660-8311

Web site: <http://www.factorfunding.com> ♦ Email: info@factorfunding.com